

December 10, 2020

To Our Valued Customers,

As we reflect on the past year, we are grateful for your tremendous support of the Brizo<sup>®</sup> brand and our expanding portfolio. Crafted for your most discerning customers, our newest collections express luxury in every detail – from the multifaceted beauty of the Odin<sup>®</sup> Kitchen Collection to the tranquil contours of the Kintsu<sup>™</sup> Bath Collection. We look forward to introducing you to more thoughtfully designed products in the year ahead.

We would like to inform you that a strategic price adjustment for Brizo faucets, fittings and accessories will go into effect March 1, 2021 with an overall weighted average adjustment of +0.7%.

**Updated electronic price files** will be available on January 5 through your local Brizo product sales representative and on the brizo.com website in the Professional Resources area.

Prior to March 1, 2021, your local Brizo sales representative will provide you with updated **2021 Pricing Supplements** to add to your 2020-2021 Price Books.

The revised pricing will be reflected on the Brizo website and in our NEW Brizo digital price book beginning March 1. This digital tool will provide robust search and filter capabilities, as well as real-time updates, to deliver an improved experience for you and your team. Additional details will be provided when the digital price book launches in 2021.

Printed copies of the 2021-2022 Brizo Price Book will be available in July 2021.

Every piece in a Brizo collection is designed to make a statement, and we appreciate the opportunity to help your customers make a statement in their homes. On behalf of the entire Brizo team, thank you for your business and your ongoing support.

Please contact your local Brizo product sales representative if you have any questions.

Sincerely,

Date

Jon Dartt

Vice President, Trade