



January, 2021

Dear Steamist Distributor:

Enclosed is the new 2021 Steamist Product Catalog and Price List for Residential and Commercial Steam and Sauna Products. The effective date shown is February 2021, but new pricing on existing products to distributors will not take effect until March 1, 2021. This will allow you to sell to your customers at the new prices through the end of February while ordering from Steamist at the 2020 prices during the same period. The price increase is about 3.5%.

We're excited to offer a 550 control update for 2021 with smarter steam control:

- Early in 2021 Steamist 550 Controls will be programmed and shipped with the ability to link to Amazon Alexa and Google Home. You'll be able to perform the same functions as you currently can with the Steamist App: start and stop pre-set steam 1 or 2, or start shower 1 or 2, for instance.

Examples of voice commands might be:

"Alexa, ask Steamist to start steam 1."

"Hey Google, ask Steamist to turn off."

You can also get status which tells you the current steam or shower temperature:

"Alexa, ask Steamist for its status."

- All previous 550 controls sold and installed will receive an over-the-air update through an internet connection to keep up with our latest enhancements.
- In addition to Alexa and Google Home we have added a steam "pause" button which allows you to stop the steam while continuing to enjoy both music and light effects.

If you would like an excel file reflecting our 2021 product line and new pricing, please email your request to info@steamist.com or speak to your Steamist sales representative.

As always, we thank you for your past support of Steamist and allowing us to provide you with the best steam technology; making it easier for you to sell more steam.

Sincerely,

Jeffrey J. Carney